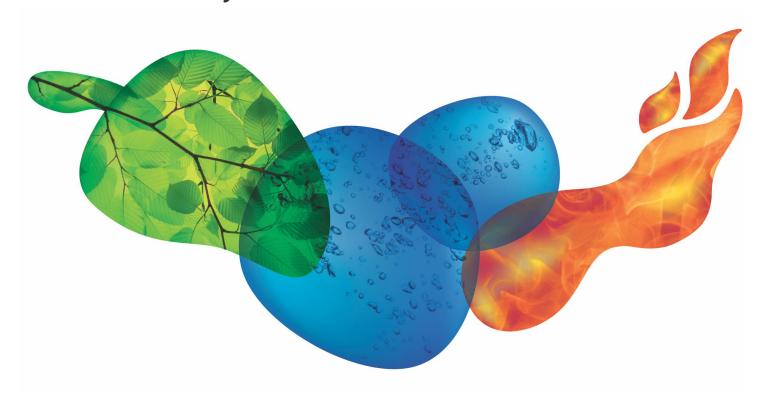


Information for Exhibitors

An ideal platform for environmental technologies.

October 15-17, 2018 Hall 7A, Bombay Exhibition Centre, Mumbai, India



India's Leading Trade Fair for Water, Sewage, Solid Waste and Recycling



Sustainable solutions to foster growth in the environmental sector.

Welcome to IFAT India 2018

India's leading trade fair for water, sewage, solid waste and recycling will again open its doors for everyone from October 15 - 17, 2018 at Bombay Exhibition Centre in Mumbai. IFAT India is an ideal platform to network with industry leaders and business partners in the environmental technology sector from across the globe. The fifth edition witnessed an

overwhelming response, with an increase of 30% in visitors and 29% growth in exhibitors. IFAT India is an ideal industrial hub in a highly promising market for all environmental needs.

Join IFAT India 2018 to get more potential business contacts and to exchange the latest industry know-how!

Key reasons to attend IFAT India

→ India's Leading trade fair for water, sewage, solid waste and recycling

6,765 trade visitors, 184 exhibitors from 18 countries, 5 country pavilions, exhibition area of 8,100 sqm

- → Full range of exhibits
 - Comprehensive exhibition spectrum including, water and sewage treatment as well as solid waste and recycling
- → High caliber supporting program

Workshops, panel discussions and live-demonstrations for interesting networking opportunities and knowledge transfer

→ Meeting hub for decision makers

Networking platform for solution providers, practitioners, knowledge partners and decision-makers from government and industry

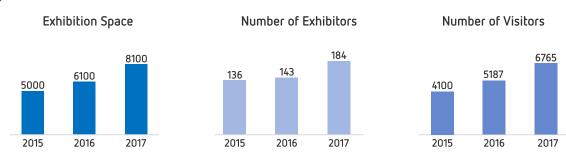
→ Growing market potential

Extensive reforms, an improved climate for investment and a growing purchase power lead into a clear economic upswing

→ World's Leading Brand for Environmental Technologies

Worldwide environmental network with trade fairs in Germany,
China, India, South Africa and Turkey

Facts & Figures







Comprehensive range of environmental technologies.

Range of Products

- → Water extraction and treatment
- → Water and sewage treatment
- → Water distribution and sewers
- → Solid waste management and recycling
- Generating energy from waste materials
- → Energy efficiency technologies, services and products within the range of water, sewage, solid waste and recycling
- → Decontamination of old sites, soil treatment
- Air pollution control and noise reduction
- → Measuring, control and laboratory technology
- → Environment management and services
- → Science, research, technology transfer

Exhibitor Rating

| Probability of recommendation | 94% |
|---|-------------|
| Probability of exhibiting at 2018 | 93% |
| Completeness of product range | 87% |
| Leading fair in environmental technologies in India | 82% |
| Supporting program | 78 % |
| Visitor frequency | 76 % |
| Quality of visitors | 75 % |

Exhibitor Statements

"LANXESS has been active in Indian since 2010. This is our first participation in IFAT India and we are extremely happy with the response, which is a reflection of the potential that India holds as an upcoming market in environmental technologies."

Dr. Michael Pies, Vice President, LANXESS Energizing Chemistry

"IFAT India provides companies the exposure to meet industry stakeholders, including vendors, who can present innovative technologies that can benefit the sector. The Trade Fair has also presented us with the opportunity to network with potential business partners, which has greatly help enable a company like ours, to showcase growth and various Projects to our partners, as well as international players."

Mr. J. Venkatesh, Head (Water Management), Larsen & Toubro Ltd.





"IFAT India is a good platform to interact with customers and business prospects to create awareness as well as visibility for our products and services. We have also been able to understand the different technologies & ideas that our colleagues from the industry have to showcase."

Mr. Vishal Mehra, Business Head- Standard Plant Group, Thermax Ltd.

"We have been with IFAT India since its inception, and every year we have seen it grow in terms of participation, exhibitors, costumers, footfall etc. We have received many enquires during the trade fair which will help us to grow our business. We also got an opportunity to learn about the current trends and innovations in the industry, under a one roof. It's a platform for great exposure and networking."

Mr. Ulhas V. Parlikar, Dy. Head, Geocycle India

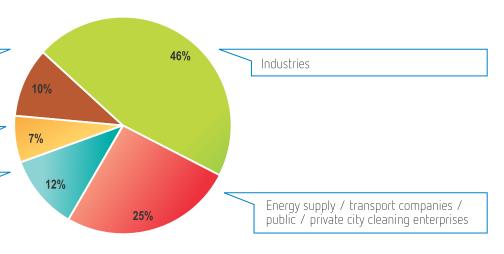
Industry hub for desicion makers.

Visitor Profile

Experts, scientists, engineers related to the environmental protection sector/research/education institutes/others

Government officials and agencies

Planning/engineering services/ trade/services companies



Meet the decision makers

Decisive 35%

Jointly decisive 53%

Consulative 1



Visitor Statements

"It is time for action and to put environmental protection at the top of the political agenda. We participated in IFAT India because we seek change, and this trade fair was the perfect platform for that."

Shri Vijay Shivtare, Minister of State for Water Resources and Water Conservation

"In my current role, I have been responsible for water supply in the city for the past four years, and I am quite familiar with the challenges that it faces. It is a great privilege for me to attend such a well organized trade fair, with its informative conferences where the key participants highlight their experiences, challenges & suggest solutions for the industry."

Ramesh B. Bambale, Deputy Municipal Commissioner, Municipal Corporation of Greater Mumbai

"We are a regulatory body that monitors and controls pollution levels in the State of Gujarat. This trade fair provides a perfect balance between exhibitors, technical know-how and innovation. IFAT India plays a vital role in contributing to the industry and I would also like to thank the organizers for inviting me to this trade fair, and congratulate Messe Muenchen for their efforts."

Mr. Devang M. Thaker, Environment Engineer, Gujarat Pollution Control Board

"I represent the Standards & Research Division at the Skill Council for Green Jobs, which is an initiative of the Ministry of Skill Development and Entrepreneurship and NSDC, under the Skill India Mission. IFAT India is a great platform to showcase the impact of skilling for the country, as most of the leading industry players are exhibiting here. IFAT India helps us learn and share with the industry."

Tanmay Bishnoi, Head of Standards and Research, Skill Council for Green Jobs

Networking, inspiration, knowledge transfer.

High caliber supporting program

IFAT India's supporting program brings together government representatives, industry leaders and leading companies from the environmental technology sectors. It offers an ideal platform for networking and meeting industry professionals across the globe under one roof.

- → Various conferences designed to deliberate and exchange ideas and to highlight solutions for a sustainable Water, Waste & Resource Management in India.
- → Key note speeches of political leaders and government officials provide insights into the current environmental challenges and future projects in Indian states and metropolitan regions.
- → High class panel discussions and round tables where solution providers, practitioners and decision-makers share knowledge, experience and innovative technologies for metropolitan, industrial and rural regions likewise.
- → Different events for young professionals to create added value in terms of business, career and skill development for visitors and exhibitors.
- → Interactive formats and live demonstrations such as University Challenge India (UCI), Products in Practice sessions and skills competitions.
- → Organized in close cooperation with numerous notable local and international partners, organizations, universities and associations such as Confederation of Indian Industry (CII), German Water Partnership (GWP), German and Indian Biogas Association, GIZ Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH, Indo-German Development Cooperation of SCGJ Skill Council for Green Jobs, Indus Media, International Solid Waste Association (ISWA), TERI The Energy and Resources Institute and The German Association for Water Wastewater and Waste (DWA).







Associations and Supporters































































Key facts - At a glance for success and growth.

Be part of IFAT India and apply now

www.ifat-india.com/application

Early Bird Application Deadline

January 31, 2018

Application Deadline

July 31, 2018

Venue

Hall 7A, Bombay Exhibition Centre, Mumbai, Goregaon (East), INDIA

Dates and Opening Hours

15-16 October, 2018 Mon - Tue : 10.00 am - 06.00 pm 17 October, 2018 Wed : 10.00 am - 05.00 pm

For further information, please contact

India

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About Messe Muenchen India

Founded in 2007 in India, Messe Muenchen India Pvt. Ltd. is one of the leading organizers of trade fairs in India. Messe Muenchen India is a wholly owned subsidiary of Messe München, Germany. It organizes various B2B trade fairs across various industrial verticals. Messe München, together with its subsidiary Messe Muenchen India, expanded its international network of trade events for the environmental technology sector by launching IFAT India in 2013.

IFAT Worldwide











