







www.analyticaindia.com

www.indialabexpo.com

One Trade Fair, **Two Key Markets**



Bookings open for 2019





September 19 – 21 HITEX, Hyderabad

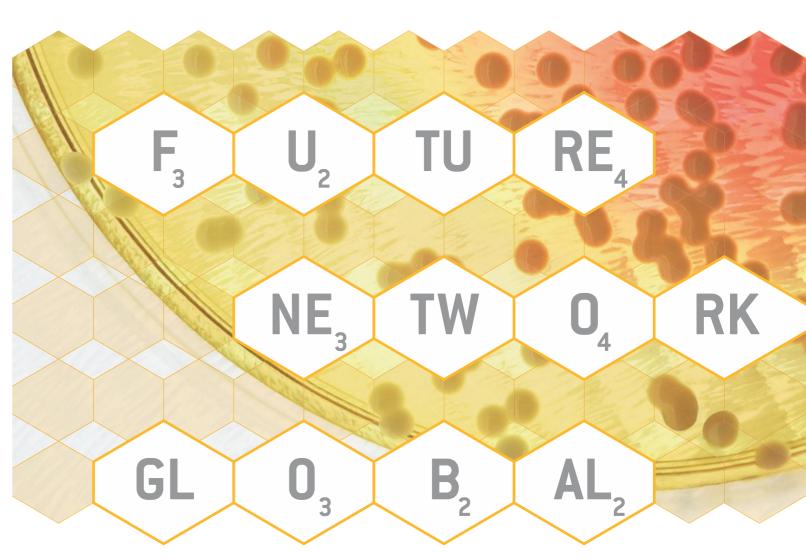
For more details contact:

Ankit Vora | Tel.: +91 22 4255 4722 Avisha Desai | Tel.: +91 22 4255 4710 Email:avisha.desai@mm-india.in Email:ankit.vora@mm-india.in

Ms. Susanne Figaj | Tel.:+49-89-949-20382 Email: info@analyticaindia.com

International:

Mr. Tobias Wissel | Tel.:+49-89-949-20382 Email: tobias.wissel@messe-muenchen.de



POST SHOW REPORT

International Trade Fair for Laboratory Technology, Analysis, Biotechnology and Diagnostics

April 25-26, 2018 | BEC | Mumbai September 6-8, 2018 | Hitex | Hyderabad www.analyticaindia.com/www.indialabexpo.com





analytica Anacon India & India Lab Expo 2018 – exhibitor overview

Exhibitors overview



What characterizes analytica Anacon India & India Lab Expo?

- Market leaders, global players and decision-makers from around the world
- Covers the entire value chain for industrial and research laboratories
- Knowledge based forum on smart lab for tomorrow
- Buyer-Seller Meetings
- analytica Anacon India conference

Exhibition sectors



Key exhibitors

• Agilent Technologies India • Ahlstrom Munksjö Asia Holding • Airtech Corporation • Art Lab Equipments • Avantor • Beckman Coulter India • Blue Star • Brand Scientific Equipment • Buchi India • Charles River • Laboratories India • Eppendorf India • Glassco Laboratories Equipments • Hally Instruments • Hindustan Platinum • LCGC • Newtronic • PCI Analytics • Phenomenex India • Remi Elektrotechnik • S. V. Scientific • Samplying Systems – India • Sarstedt • Shimadzu Analytical India • Siemens • Skytech Systems India • Smart Labtech • Starna Scientific • Tarsons Products • Thermo Fisher Scientific Thermolab Scientific Equipments
Titan Biotech
TKA Ultrapure Water Technologies • Top Syringe • Toshvin Analytical • Unichrome Associates • Waters India

Supported by:



















2

FSME

Exhibitor satisfaction

86% Exhibitors Overall assessment (good to excellent) Would recommend fair to business partners (positive response) Benefit of exhibiting

What our exhibitors had to say?

Will probably attend in 2019 again (positive response)

We are very bullish about the prospects for business at Hyderabad, as it is a very important market for the pharmaceutical and scientific research industry, and that is the reason for us being here. The trade fairs also provide a very good platform for us to connect informally with the entire community and we shall be here next year as well.

> Mr. Rovino Rodriques, GM Product Mgmt & Mktg, **Borosil Glass Works Limited.**

We are extremely happy to participate in analytica Anacon India & India Lab Expo at both the locations. We are very pleased with the results at both cities and have had the opportunity of interacting with several customers. We are always happy to participate in these trade fairs.

> Savita Gopal Krishnan, Marketing Program Manager, **Agilent Technologies**

We participate every year at analytica Anacon India & India Lab Expo and PHARMA Pro & Pack Expo and showcase our new products to prospective customers and business partners. The trade fairs continue to be a great platform where we keep interacting with the industry stakeholders, and it definitely helps in building our influence within the analytical industry.

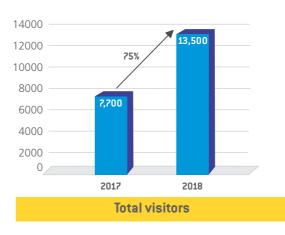
> Mr. Girija S. Brahma, Marketing Manager, **MERCK Life Science Pvt. Ltd.**





analytica Anacon India & India Lab Expo 2018 – visitor overview

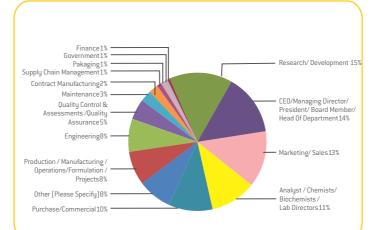
Visitors overview



Visitors satisfaction



What is your nature of Business? Winery / Food & Beverages 9% Iniversities, Research Institutions Research Laboratories/Automotive Clinical Research Labs/ Contracted Laboratories/ Healthcare & Medical Laboratory/ Life Science &



Extensive supporting and informative programs



Buyer-Seller Meetings - Mumbai & Hyderabad

A unique platform to connect buyers and sellers from pharma, analytical and laboratory industry. This year 912 (HYD) and 350 (MUM) pre-scheduled meetings were conducted.



Anacon Technology Showcase (Mumbai)

The latest analytical technologies and innovations were presented by the exhibitors at the trade fair. Renowned speakers and 100+ attendees participated at the event.



India Bio-Pharma Landscape Conference (Mumbai)

A gathering of industry experts discussing the latest manufacturing innovations available on the Indian biopharmaceutical market. 20+ speakers and 120+ attendees contributed to the success of the conference.



Anacon Conference (Hyderabad)

Focussed conference titled - Analytical Solutions for Life Science Research - where industry stalwarts shared deep comprehensions about the state-of-the-art development in the analytical industry. The event garnered 12 speakers and 150+ attendees.



The Smart Lab Summit 2018 (Hyderabad)

The event focused on 'Building your lab for tomorrow'. 10+ speakers and 100+ delegates shared their thoughts during the event.

Visitors Testimonials

This is indeed a great platform for the pharmaceutical industry where we are part of the buyer-seller forum and get more information about various technologies and instruments on a single platform. I would like to thank the organisers who have done a great job with these trade fairs, as well as conceptualising the buyer-seller forum.

> Dr. Atul Kolte, Group Leader, Hetero Healthcare Ltd.

I have visited the show as a Buyer to explore different types of instruments and services from the manufacturer. The exhibition is good and the Buyer Seller Forum has helped me understand specs of different instruments.

Sanjay Hiralal Gupta, Assistant Manager - Engineering,

I think this trade fair is beneficial to the life sciences industry and I fully encourage the organisers to go bigger and better going forward as well.

Dr. Rajeev Soni, Head Research & Development,



3