







# Planet e Connecting everything smart, safe & secure

electronica China is a high-quality trade show for the electronic industry in Asia, and one of the most important events in the industry. electronica China was held as an independent exhibition for the first time, providing the industry with more display options and opportunities, as well as more participation from related application fields. As a beacon for the industry, electronica China takes the initiative to change, lead and innovate. All these stem from the courage, confidence and grit we have acquired over the past two decades.

### Planet e: for a successful future

- Comprehensive range of products and services
- Leading business platform: high quality of buyers and decisionmakers in upper management who are preparing for and conducting business transactions
- From components to systems, applications and services: everything here revolves around the world of electronics
- Technical forums with prominent speakers: topics covering automotive, power electronics, medical technology and connectors

### **Previous key figures**

### **Number of visitors**



### **Number of exhibitors**



### **Exhibition space** 2023\*: 100,000+ sqm

- Figures of electronica China only. productronica China takes place seperately from 2021 onwards
- \*\* Figures include numbers of **el**ectronica China and productronica China
- \*\*\* electronica China 2022 was postponed due to COVID-19

## The entire electronics universe at one place

### INTERDISCIPLINARY EXHIBITION THEMES

- Semiconductors
- Embedded systems
- Sensor technology
- Microelectromechanical Systems
- Relays
- Switches and connectors
- Passive components
- Displays
- PCBs
- Other circuit carriers and EMS
- Automotive electronics and testing
- Wireless
- Power supplies
- Test and measurement
- Micronano systems (MEMS)
- Assemblies and subsystems
- Artificial intelligence technology
- Internet of things technology

### **KEY INDUSTRIES**



Industrial Electronics / Industrial Control



Automotive electronics and EV



Consumer electronics



Communication systems



Electricity and New Energy



Medical technology



Computers & peripherals



Mechanical engineering



Mobile phone



Internet of Things (IoT)



Household appliance
Aviation & space



technology



electronics Lighting

Military



engineering



Rail transit

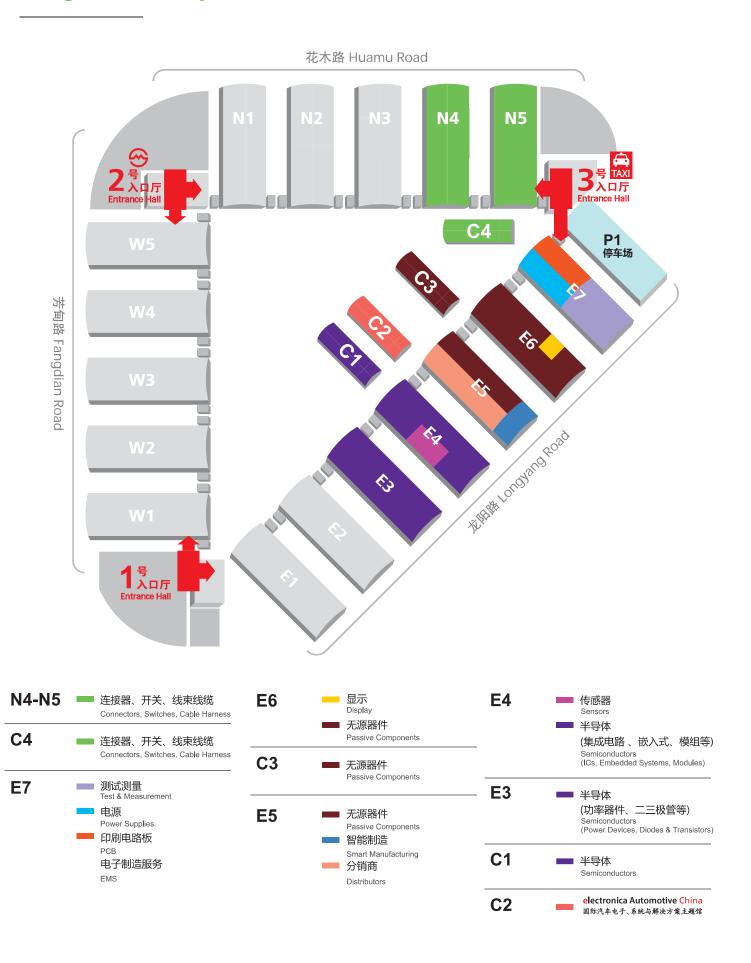


Security & protection systems



Intelligent building

### Fairgrounds map



### **Segments**

### **Semiconductors**

























### Sensor

















### **Power supplies**

















### **Test & Measurement**







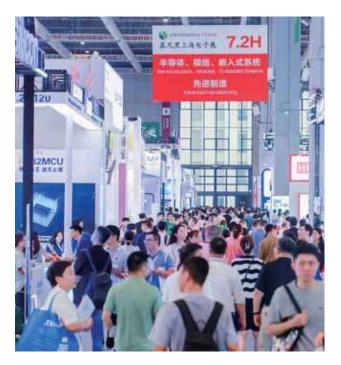














### PCBs & EMS

















### Passive components

























### Connectors, Switches, Cable Harness

















### **Exhibitor feedbacks**





business relationships

Presentation of innovations





### **BUSINESS GOALS REACHED**



Company, product & image presentation/promotion



Studying the competition, market overview



Building up new business relationships



Exchange of experience



Preparing future business transactions



### SIGNS OF HIGH SATISFACTION



Brand influence of the trade fair



Quality of exhibitor services provided by the trade fair forwarders



Completeness and breadth of product range



Quality of exhibitor services provided by the trade fair contractors (for shell scheme, not raw space)



Promotion of the trade show



Quantity of visitors

Quality of visitors

<sup>\*</sup> Source: Exhibitors survey at electronica China 2023.

### **Exhibitor statements**



electronica China is a very important electronics exhibition in China. We hope to maintain a good cooperative relationship with electronica China. We will definitely participate in future exhibitions and present everyone with better solutions and supporting development environments at electronica China.

Mingyu Zhao, Vice President of Strategic Automotive Sales Renesas Electronics (Japan)



I think electronica China is a very good platform for us to showcase our understanding of the market and also some new technologies. I am very glad to see many customers and peers come to the booth today for communication, and we will definitely attend the exhibition next year.

> Wayne Zhou. GM of Marketing and Technology ADI APJC (America)



As a first-timer, Pengpai Microelectronics has a very good impression of electronica China. First of all, it has great coverage and influence in East China. Many of our customers and partners came to electronica China for visiting or exhibiting. I think this is an excellent platform for us to introduce Pengpai Microelectronics and learn from each other through communication. We'll definitely show up at electronica China again next year.

> Jiangfeng Lei, Marketing Director Xiamen Pengpai Microelectronics Co., Ltd., (China)

## Amphenol

COMMUNICATIONS SOLUTIONS

I have participated in electronica China for many years and experienced its development, but I am still surprised to see such a large scale this year. We are very pleased with the crowds of people and their great confidence in products and the industrial future. This year's exhibition is the liveliest one I have participated in for many years. At the same time, I also hope that there will be new hot spots at electronica China next year.

> Yong Li, Sales Director Amphenol (America)



We see a large number of visitors on site, and everyone come with great enthusiasm to communicate with us. We have prepared a meticulously designed booth for this exhibition and attracted lots of trade visitors. It is definitely a worthwhile experience for both the visitors and the exhibitors.

> Terry Lu, Deputy General Manager of North China Monolithic Power Systems, Inc. (China)



This year, huge crowds of people appear in electronica China. We are very grateful for electronica China to provide us this opportunity to get acquainted with new friends and maintain relationships with old friends in the exhibition. We will unswervingly participate in electronica China in the future.

> Yichen Fang, Sales Manager Suzhou Novosense Microelectronics Co., Ltd. (China)

### 金升阳 MORNSUN®

I am honored to participate in this exhibition. The theme of the exhibition closely follows the social trend and keeps pace with the times. The visitors' enthusiasm is high, demonstrating the influence of electronica China. Exhibitors are all high-quality enterprises, many of which are our potential customers and also regular customers who have cooperated with us. This exhibition allows everyone to gain a better understanding of our products.

> Wei Zhou, Sales Manager **MORNSUN GUANGZHOU SCIENCE &** TECHNOLOGY CO., LTD. (China)

### **Visitor analysis**

### BY TYPE OF BUSINESS

Application / Usage of Electronic Components / Assemblies / Subsystems
Electronic Components

Electronic Assemblies / Subsystems

9% EMS ODM/OEM

7% Agent / Distributor / Dealer

5% Material Supplier

5% IDH

Public Administration / Authorities / Investment and Financing Institutions

3% Manufacturing Equipment
Association / Society / Alliance /
Scientific Institution / University

1% Media

### BY JOB RESPONSIBILITY

Other

R&D / Design

R&D / Design

Market development / Sales / Marketing

Procurement

Production / Manufacturing

Corporate management

2% Quality control

Education / Scientific research
Covernment administration

1% Journalist / Editor

2% Others

# 99% Visitors will recommend electronica China to their colleagues

98%
Visitors fairly likely to definitely plan to attend electronica China again



### SIGNS OF HIGH SATISFACTION



Presence of Chinese exhibitors

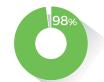


Chinese Completeness and breadth ors of product range



Brand influence of exhibition

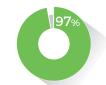
Quality of visitor information provided by the organizer



Presence of market leaders



Promotion of the trade show



Presence of international exhibitors

Building up new business

relationships



Procedure of onsite registration

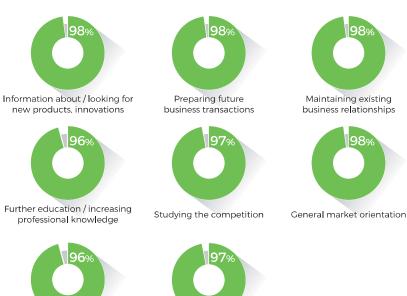


Onsite services (rest area, catering)

### BY INDUSTRY-MULTIPLE CHOICES

58%	Industrial electronics / Industrial Control
50%	Automotive Electronics and EV
38%	Consumer Electronics
32%	Communication Systems
28%	Electricity and New Energy
20%	Medical Technology
16%	Computers & Peripherals
15%	Internet of Things (IoT)
14%	Aviation & Space technology
13%	Household Appliance
12%	Military Electronics
11%	Mechanical Engineering
10%	Mobile Phone
9%	Security & Protection System
9%	Rail Transit
9%	Lighting Engineering

BUSINESS GOALS REACHED



Seeking and identifying

distributors / new agents / partners

Intelligent Building

Other

<sup>\*</sup> Source: Exhibitors survey at electronica China 2023.

### 360° Crossmedia\* Marketing

Media partners Press releases on media websites: 83 articles

### **Industry media**



### **Public media**





### Tik Tok & Bilibili: 谈三圈

### Video view:

Tik Tok: 100.000+

Bilibili: 66,000+

### **Number of likes:**

Tik Tok: 1,600+

Bilibili: 3.400+



### Social media

Official WeChat account: 150,000+ followers, Average reads: 2,000 person-time

Press release on media WeChat account: 200+ articles,

Average reads: 1,000+ person-time

### WeChat



Official WeChat Account

e星球服务站



Mini Program 慕尼黑上海电子展

### **Exhibition cooperation WeChat subscription**

- 射频百花潭
- 芯师爷
- 电子发烧友
- 电子产品世界
- Techsugar探索科技
- 电子创新网
- 21IC电子网

■ 变频器世界

■ 中电网

■ 高速先生

- 硬件十万个为什么
  - 电子技术应用
- 猎芯网

- 电子变压器资讯 ■ IC交易网

  - 半导体行业观察
    - 新电子



## 360° Crossmedia\* Marketing

### **Industry activities**





### **Outdoor advertisement**





### **eDM**

Database: 10,000,000+ data

Frequency: 1-3 times/week





### Live

Vphoto page-views: 110,000+ person-time

Live viewers on www.elecfans.com:

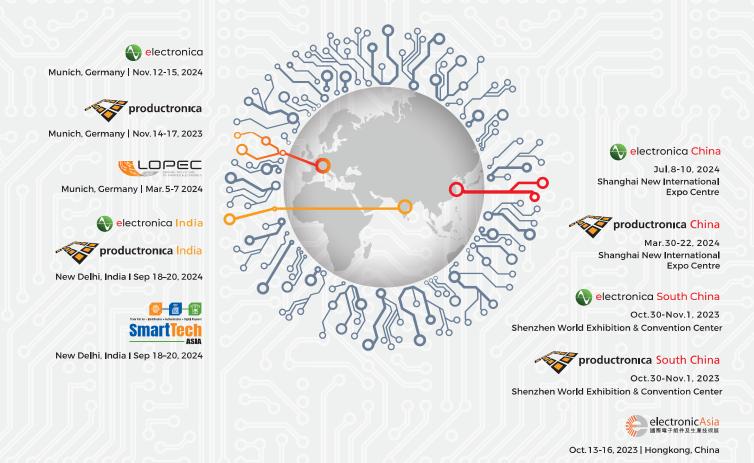
**50,000**+ person-time







# GERMANY. CHINA. INDIA. Global Electronics Network



### **Contact us**

### Messe Muenchen Shanghai Co., Ltd.

11F, Tower 1, LJZ Financial Holdings Plaza, 1788-1800 Century Avenue, Pudong New Area, Shanghai

### Project Management China

Chloe.Qiu Project Director Tel.: +86 21 2020 5522 chloe.qiu@mm-sh.com

### Messe München GmbH

Messegelände, 81823 Munich Germany

### Project Management Germany

Tingting Lu
Senior Exhibition Manager
Tel.: +49 89 949 20321
tingting.lu@messe-muenchen.de

### Sales Germany

Oliver Bittl
Sales Manager
Tel.: +49 89 949-20553
oliver.bittl@messe-muenchen.de

Dominik Eri Sales Manager Tel.: +49 89 949-20556 dominik.eri@messe-muenchen.de