



is the world's leading platform for mobility, sustainability and tech.

IAA MOBILITY is the INTERNATIONAL platform for the mobility of the future.

There visitors can experience what will move us tomorrow, from small vehicles to automobiles and bicycles to new solutions for public transportation.

Always in focus: sustainability and the technologies that will shape mobile life in the future.

As a progressive, CROSS-SECTOR PLATFORM,
IAA MOBILITY connects ALL ACTIVITIES OF THE ECO-SYSTEM
OF MOBILITY with each other —
and with new, attractive target groups.

With the motto

# **EXPERIENCE**

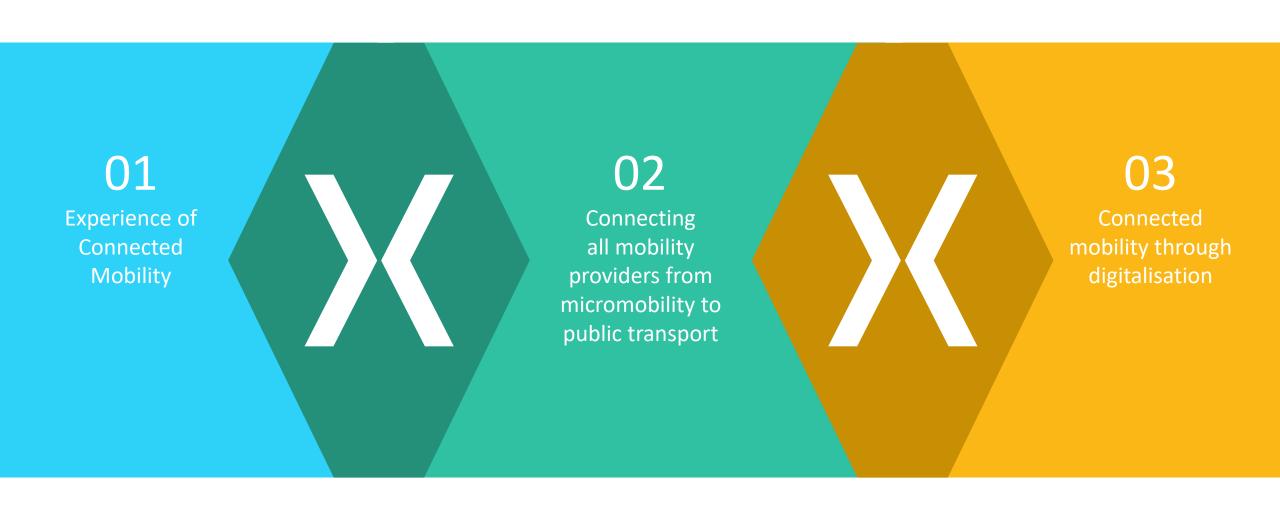
# CONNECTED

# **MOBILITY**

the exhibitors at IAA MOBILITY 2023 will present the diversity of a mobility of the future that brings people even closer together – sustainably, digitally and intelligently connected.



# Connected Mobility – Three Perspectives



## Lead Topics – IAA MOBILITY 2023



## IAA MOBILITY – Timings 2023



**» IAA MOBILITY** 2023

IAA MOBILITY 2021





# IAA MOBILITY 2021 a success story



407,379 visitors from 95 countries



2,214 tons compensated CO<sub>2</sub>



8,846 test drives



90,299 m<sup>2</sup> exhibition space



71% of visitors under the age of 40



3,500 accredited journalists



75 cycling brands



137 billion potential international media reach



936 international speakers from 32 countries



78 start-ups on 1,500 m<sup>2</sup>



744 exhibitors from 32 countries



33,800 media clippings IAA MOBILITY
Target Groups



## IAA MOBILITY – Target Groups

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## B<sub>2</sub>B

#### Industries:

automotive, tech digital, software, cycling, micromobility, mobility-solutions, smart city infrastructure, gaming, entertainment, VCs, incubators, accelerator, start-ups, urban planning

#### Departments:

sales, purchasing, marketing, project planning, product management, design, R&D, production, strategy, digital tech, HR, M&A

#### Company Level:

c-level, decision makers, division managers, department managers, (young) professionals

**SUMMIT & CONFERENCE** 

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### B2ESG

E = environmental

S = social

G = governance

- policy makers
- ESG organisations
- NGOs
- authorities
- representatives of federal & state governments
- science

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## B<sub>2</sub>C

- audience with specific interest in individual mobility and the exhibitors
- audience with general interest
- Open Space audience
- incl. Gen Z and Gen Alpha

**SUMMIT & OPEN SPACE** 

**OPEN SPACE & VIRTUAL** 

# IAA MOBILITY Formats



## **IAA MOBILITY – Formats**











#### SUMMIT

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Leading industry meeting for all relevant stakeholders and decision-makers in the field of mobility.

#### **CONFERENCE**

The core part of IAA Summit with over 400 visionaries and decision-makers on three stages and other dialogue and networking formats.

#### **OPEN SPACE**

The IAA Open Space makes future-oriented mobility solutions tangible for everyone. It is the format for everyone who wants to reach a broad audience in addition to trade visitors.

#### **EXPERIENCE**

The IAA Experience is the central experience tool for all visitors.

## BLUE LANE

Trial of a functional environmental lane in the Munich area.



#### Showcase yourself

Present yourself with the market leaders in various sectors and create innovative solutions together for the entire value chain.

#### Connect yourself

Gather valuable contacts at decision-maker level, with the press, and with key players: The Summit formats offer you space for meetings and socialising.

#### Use the expertise of your colleagues

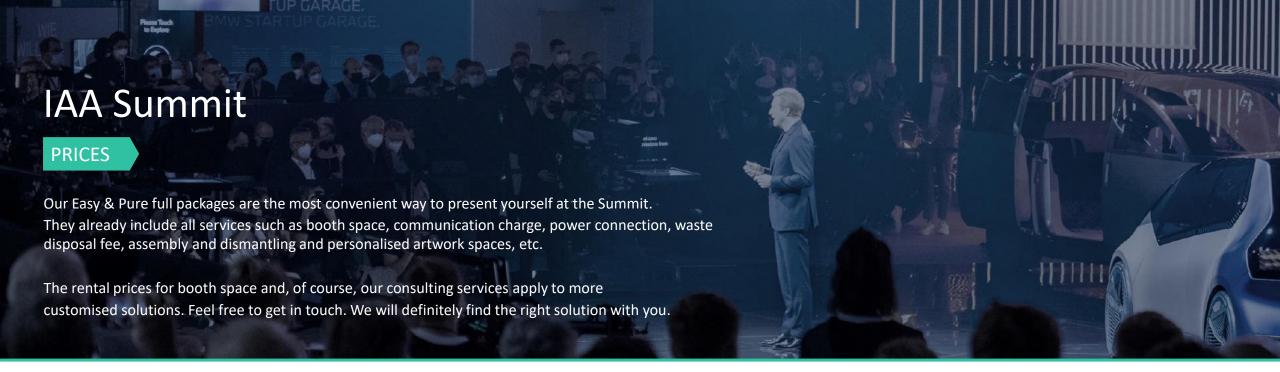
Get direct feedback on prototypes and vehicle studies, automation and technology solutions, and integrate this into your development process.

#### Share your vision

Discuss your vision with a global audience of experts and use impulses on innovation and transformation for your business and value added.

#### Participation options

- exhibition stands
- > integration into comprehensive theme islands
- integration of exhibitor events
- international press conferences on world premieres and product launches
- dialogue areas for exchanges with trade visitors

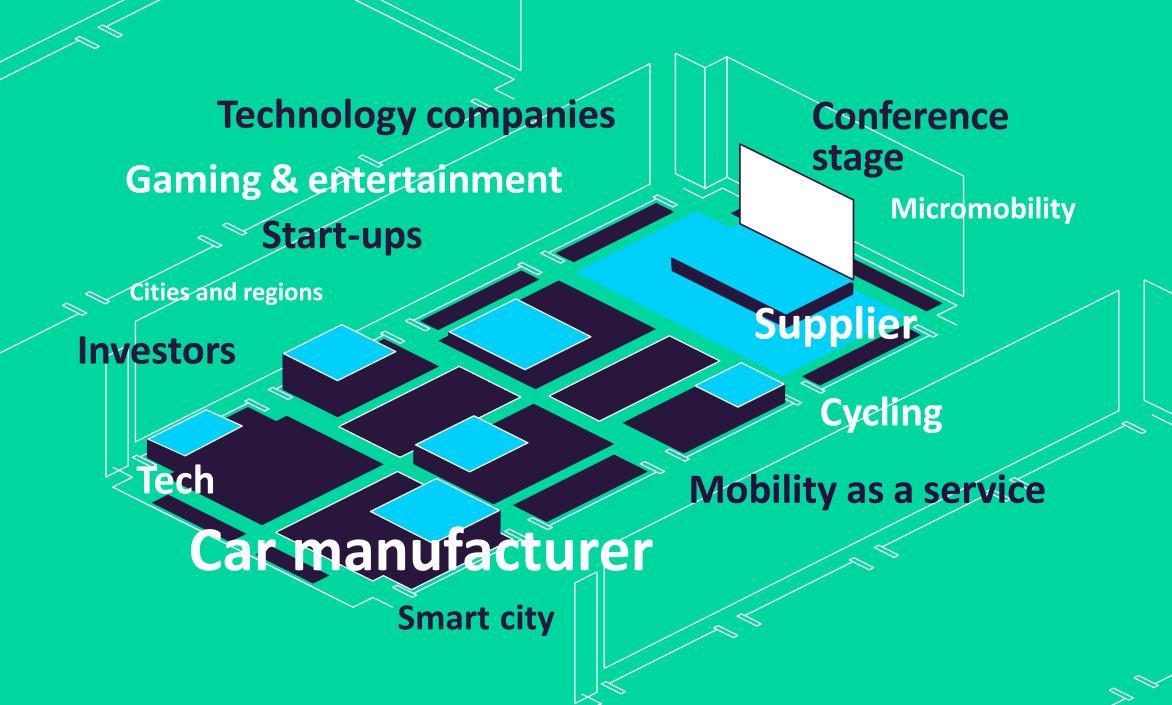


Rental prices at the Sun	nmit*	EASY & PURE stand packages, incl. assembly	
Row stand	€ 315/m²	25 m <sup>2</sup>	€ 14,990
Corner stand	€ 370/m²	40 m <sup>2</sup>	€ 23,990
End stand	€ 405/m²	60 m <sup>2</sup>	€ 34,990
Island stand	€ 425/m <sup>2</sup>		

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<sup>\*</sup> The booth rent comes with a ticket allowance (€ 50/m²) to invite your guests to IAA MOBILITY.

All prices are exclusive of VAT and subject to change. We reserve the right to adjust the prices in line with rising inflation/material costs.





#### 500+ Speaker

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We attach great importance to a very diverse, international speaker field, coming from small and big companies, from different industries, from politics, from society and science.

Our conference language is English.

#### 150 and more sessions

on our 3 Conference stages and two dialogue areas in the great exhibition halls of the Summit. Expect inspirational keynotes, exciting fireside chats and discussions and take the chance to discuss and connect with opinion leaders about the future of mobility.

#### 92 percent

of all Conference visitors rated IAA Conference 2021 as good or excellent.

And 2023 promises to be even better and more spectacular. Follow our IAA MOBILITY LinkedIn channel, subscribe to our newsletter and stay up to date.



#### Participation options

- Diamond Sponsorship main sponsor of the conference for the entire duration of the event
- Stage Sponsorship large stage branding on the stage during the talks
- Speaker slots for keynote or 45-minute panel session
- Sponsor- and partner-packages

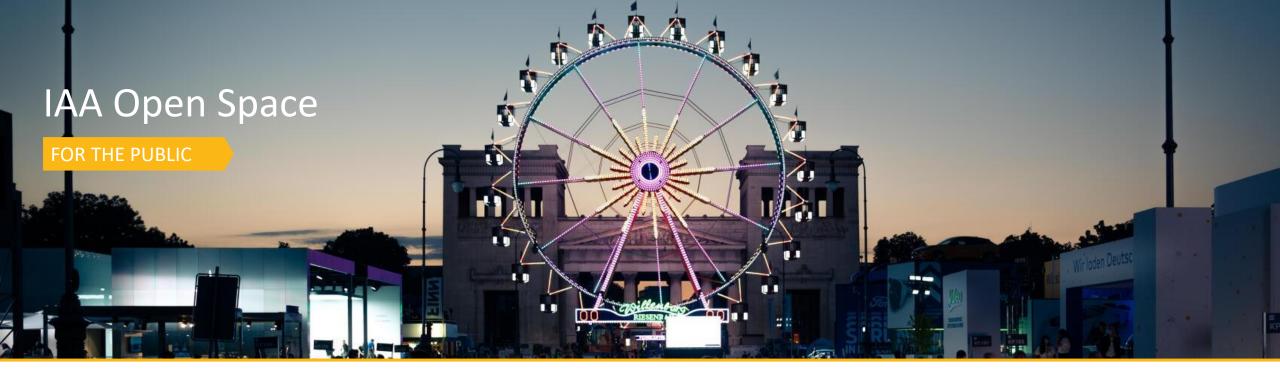
- Sustainability Lounge
   Sponsorship framework for every curated program content on all topics of sustainable mobility
- Visionary Clubhouse day sponsor or session sponsor

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## IAA MOBILITY – Conference Topics



**» IAA MOBILITY** 2023



#### Discover mutual strengths

Together with other exhibitors, you bring the vision of connected mobility, smart cities, and urban mobility to life.

#### Engage in dialogue

Open Space offers the perfect stage for urban mobility with user relevance – an ideal venue for a dialogue between brands, initiatives and interested parties.

#### Spark emotions

The unique experience and hands-on testing of your mobility offers create lasting, emotional connections with potential customers.

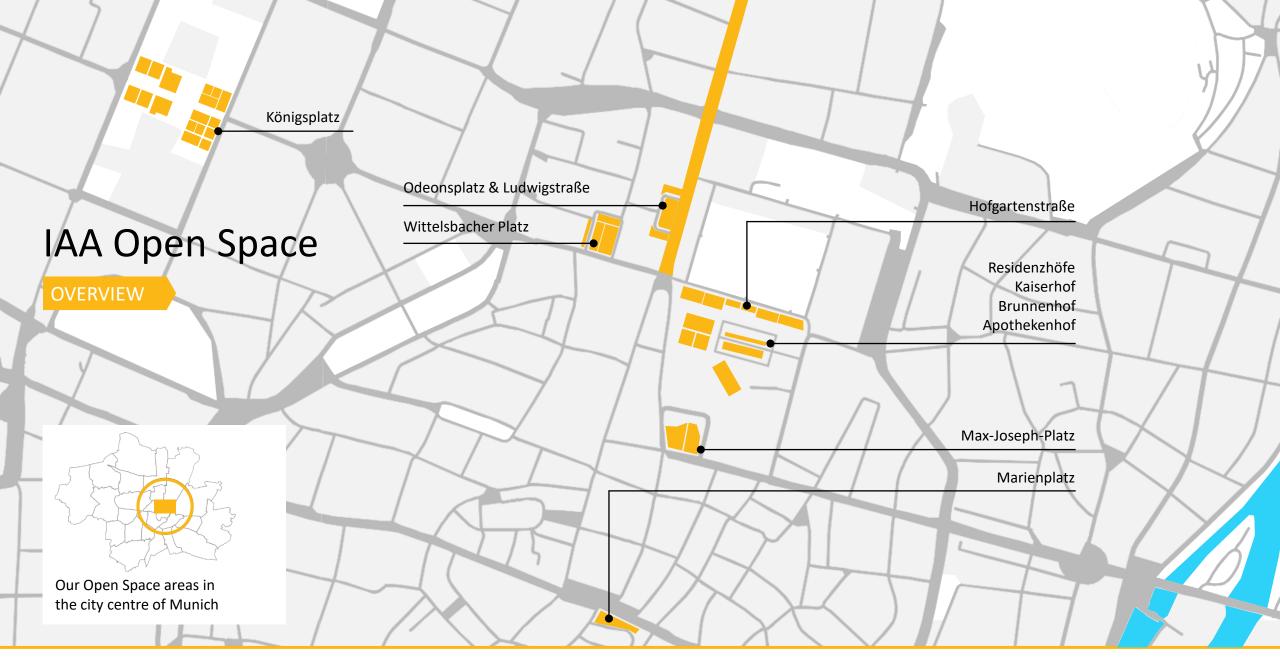
#### Showcase yourself in a new environment

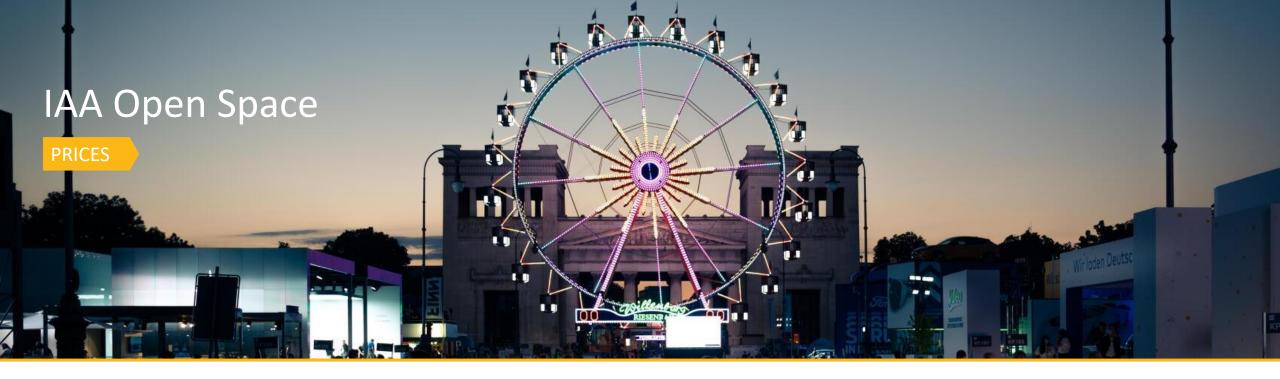
Strengthen the perception of your brand in an attractive environment taking in artistic and cultural offerings, food concepts and live entertainment.

#### Participation options

The Open Space – A vibrant urban environment is the perfect stage for your innovations and highlights.

- Own exhibition space on one of the 8 squares in the city centre
- Sponsoring of the Königsplatz stage
- > Thematic integration into the Citizens Lab
- Partnership with Family Trail





For bookings	Open Space only	Summit & Open Space	
Residenzhöfe   Hofgartenstraße Marstallplatz   Königsplatz	€ 430/m <sup>2</sup>	€ 180/m²	
Ludwigstraße	€ 480/m <sup>2</sup>	€ 230/m <sup>2</sup>	
Odeonsplatz (Section Brienner Straße to Galeriestraße) Max-Joseph-Platz   Wittelsbacherplatz	€ 505/m <sup>2</sup>	€ 255/m <sup>2</sup>	

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<sup>\*</sup> The stand rent comes with a ticket allowance (€ 30/m²) to invite your guests to IAA MOBILITY.

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#### Boost your profile

Stage your innovations and your brand accessibly. Show that the future has started for your company a long time ago.

#### Create experiences

Stand out: Turn theory into practice and intense experiences for customers and experts alike.

#### Gain valuable feedback

At the IAA Experience, you can enter into discussions with your target audience and gain unfiltered feedback about your offer.

#### **Participation Options**

- Offer test drives and shuttle busses with your mobility solutions
- Participate in the Cycling and Micromobility Parcours
- Live demonstration of your company's Future Innovation Use Cases
- Marketing and sponsorship opportunities at the Experience and along the Blue Lane

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<ul><li>½ container at an arrival and departure point</li><li>1 container at an arrival and departure point</li><li>(incl. equipment, whole event)</li></ul>	€ 13,500.00 € 27,000.00	Service charge* (participating hybrid, hydrogen or fully electric vehicle, whole event)	€ 1,800.00
Exhibition platform on a container at the Summit (only available with exclusive booking of a container) (incl. set-up/lifting the vehicle, whole event)	€ 10,000.00	Charging infrastructure & power consumption (Summit)** (participating hybrid or fully electric vehicle, whole event)	€ 1,750.00
Exhibition platform on a container at the Open Space (only available with exclusive booking of a container) (incl. static calculation, approval procedure with the responsible agencies. Set-up/lifting of the vehicle, whole event)	on request	Provision of necessary special infrastructure (e.g. sensor technology along the route for demonstration use cases)	on request

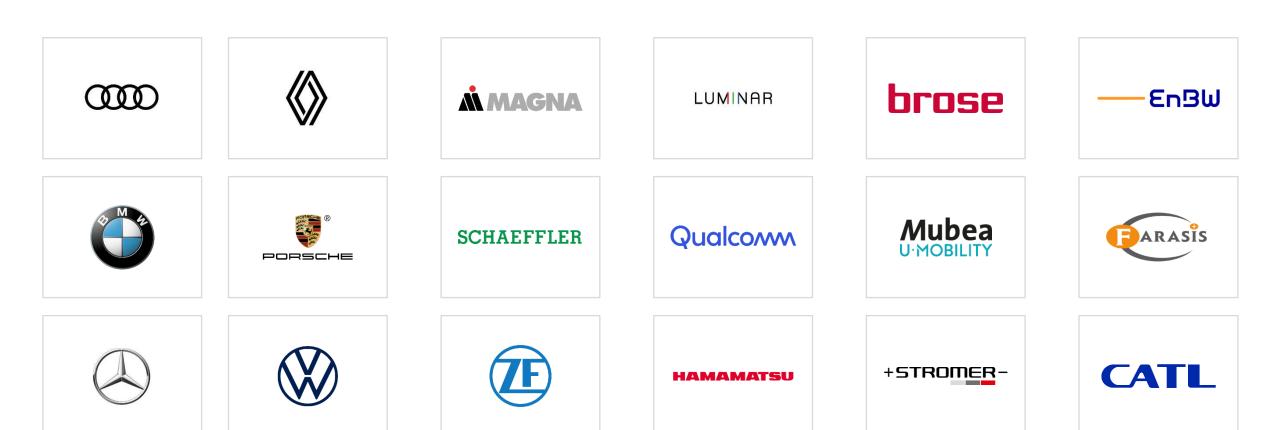
<sup>\*</sup> Includes one night parking space per vehicle, personnel costs (hall attendant, fire guard, stewards, staffing of the gate), inclusion of the vehicles in the app.

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<sup>\*\*</sup> Includes power connection (11kW) and electricity consumption; the guest must bring wall boxes or similar facilities for charging. All prices are exclusive of VAT and subject to change. We reserve the right to adjust the prices in line with rising inflation/material costs.

## IAA MOBILITY 2023 – Exhibitor Excerpt

Suppliers



Tech & Digital

Cycling &

Micromobility

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Automotive

Energy



At IAA MOBILITY 2023, manufacturers and urban planners, suppliers and programmers, developers and designers, top dogs and visionaries will come together to form a strong mobility community.

It is playing a key role in shaping the transformation of mobility.

Innovative technological possibilities are not only raising the expectations of users who want to be sustainable, connected and comfortable on the road. New scope for action is also emerging.

It's time to use this chance – together.



Reach global target groups.

Become a partner of IAA MOBILITY 2023.

Be there when the new mobility community comes together

AT IAA MOBILITY 2023.



## contact us



Patrick Keller
Head of Sales, Partnerships and
Sponsoring
patrick.keller@messe-muenchen.de



Oliver Jänisch
Business Development & Key
Account Manager Automotive
oliver.jaenisch@vda.de



Reiner Strauch
Business Development & Key
Account Manager Automotive
reiner.strauch@vda.de



**Stefan Fischer**Key Account Manager Cycling &
Micromobility
stefan.fischer@messe-muenchen.de



Filip Skrlec
Project Manager Sales, Partnerships &
Sponsoring
filip.skrlec@messe-muenchen.de



**Daniela Steiner**Sales Manager National
daniela.steiner@messe-muenchen.de



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Oliver Schädel
Project Manager Sales, Partnerships
& Sponsoring
oliver.schaedel@messe-muenchen.de



**Saba Kempkes**Key Account Manager Tech &
Digital
saba.kempkes@messe-muenchen.de



**Dr. Marina Bode**Key Account Manager Smart City
marina.bode@messe-muenchen.de